

## **GVR PICKLEBALL CLUB SPECIAL BOARD MEETING**

**January 2, 2019 – East Center Game Room – 12:00 p.m.**

President, Jeff Harrell, called the meeting to order. Additional Board members present were: Vice President Mark Robertson, Treasurer Donna Talarski, Secretary Pam Goodrich, Members at Large Mark McIntosh, Marsha Olson, and Paul Serra which constituted a quorum.

Jeff announced that this is a single-issue Board meeting with two goals:

- 1) To determine a source for ordering new balls
- 2) To establish a system of inventory management of all newly acquired balls

Donna T. began the discussion by reviewing our goal of cost containment and indicated the cost of balls has increased by 200% over that of 2017. There has been an 100% increase in usage of neon balls since November 2018. She outlined a series of options for consideration:

- 1) Use multiple suppliers
- 2) Establish some control over ball inventory
- 3) Ship to a third party with a running inventory
- 4) Discontinue the supply of balls except for focus play
- 5) Continue as we are and raise membership fees to offset the increasing cost of balls

Further discussion ensued to include the following points: We were reminded that a decision to use a single type of ball (Onix – G2) was made at the previous Board meeting. Paul S. shared that storage is available in the shed at Canoa. It was also noted that, through a club account, balls can be ordered at the same cost being paid via Paul May (currently \$1.70/ball). A quantity cost breaking point is set at 100 balls/box. The importance of establishing a running inventory was emphasized.

Jeff made the following motion which was seconded and approved:

- 1) All orders must be made for a minimum of 100 balls
- 2) Paul M. will order balls through our club account
- 3) All documents pertaining to these orders will be submitted by Paul M. to the club treasurer
- 4) Paul S. and Paul M. will develop a process for tracking inventory
- 5) The Board will be provided regular reports at each Board meeting regarding ball inventory and usage.

With no further discussion, the meeting was adjourned.

Respectfully submitted,

Pam Goodrich, Secretary