

Approved Board Meeting Report 03-21-24

Green Valley Recreation Pickleball Club Board & Annual Directors Meeting

Thursday, March 21, 2024 – 4 pm – Las Campanas Ocotillo Room, 565 W Belltower Dr

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1. **Call to Order - Furumoto**
2. **Roll Call - Lauby**
Present: Patrick Furumoto, president; Janet Reynolds, vice president; Bev Lauby, secretary; Nina Campfield, treasurer; Members at Large - Mary Wright, Mike Schultz
Absent: Mike McCarry
3. **Approval of the Agenda - Furumoto**
2nd - Schultz
passed unanimously
4. **Approval of the [2/8/2024 Meeting Minutes](#) - Lauby**
2nd - Wright
passed unanimously
5. **Approval of the Treasurer's Report – Campfield**
2nd - Schultz
passed unanimously

Statement of Financial Activity
GVR Pickleball Club
February 2024 and Year to Date

	February	Year to Date	Budget YTD	Difference
Income				
Dues - Online	\$1,335.00	\$5,880.00	\$0.00	\$5,880.00
Dues - Paper	\$115.00	\$575.00	\$0.00	\$575.00
PB+ User Fees	\$1,389.00	\$1,389.00	\$0.00	\$1,389.00
Membership Refunds	(\$30.00)	\$0.00	\$0.00	\$0.00
Name Badges Income	\$725.00	\$725.00	\$600.00	\$125.00
Social Events Income	\$0.00	\$1,691.00	\$0.00	\$1,691.00
Tournaments Income	\$988.00	\$988.00	\$500.00	\$488.00
Classes and Clinics Income	(\$80.00)	\$770.00	\$3,000.00	(\$2,230.00)
Club Donations	\$25.00	\$30.00	\$0.00	\$30.00
Raffle Proceeds	\$0.00	\$0.00	\$0.00	\$0.00
Clothing Income	\$0.00	\$0.00	\$0.00	\$0.00
Interest Income	\$200.27	\$200.30	\$368.13	(\$167.83)
Miscellaneous Income	\$0.00	\$0.00	\$0.00	\$0.00
Total Income	\$4,467.03	\$12,048.06	\$4,468.13	\$7,579.93
Expenses				
Operating Expenses				
Pickleballs	\$940.57	\$940.57	\$1,500.00	(\$559.43)
Name Badges Expense	\$894.87	\$894.87	\$600.00	\$294.87
Social Events Expense	\$121.51	\$4,249.05	\$600.00	\$3,649.05
Tournaments Expense	\$0.00	\$0.00	\$2,000.00	(\$2,000.00)
Classes and Clinics Expense	\$0.00	\$5,120.00	\$3,300.00	\$1,820.00
Clothing Expense	\$0.00	\$0.00	\$600.00	(\$600.00)
Overhead Expenses				
Court Improvements & Equip	\$0.00	\$131.91	\$1,000.00	(\$868.09)
Office Expenses	\$265.53	\$297.21	\$120.00	\$177.21
Insurance	\$0.00	\$0.00	\$0.00	\$0.00
WINK	\$5.99	\$10.98	\$10.00	\$0.98
WIX	\$0.00	\$0.00	\$0.00	\$0.00
Pickleball Plus	\$404.72	\$1,732.74	\$3,750.00	(\$2,017.26)
Stripe Fees	\$0.00	\$298.38	\$172.55	\$125.83
Misc Bank Fees	\$0.00	\$0.00	\$0.00	\$0.00
P.O. Box Fee	\$0.00	\$0.00	\$0.00	\$0.00
Misc. Expense	\$0.00	\$0.00	\$0.00	\$0.00
Total Expenses	\$2,633.19	\$13,675.71	\$13,652.55	\$23.16
Net Income Less Expense	\$1,833.84	(\$1,627.65)	(\$9,184.42)	\$7,556.77
Donations Received		\$580.00		
Donations Made		\$580.00		

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6. Old Business

a. Financial Planning Committee Member Survey

The Financial Planning Committee conducted a survey of members, managed by Janet Reynolds, to determine member preferences for future capital projects.

Key results from the survey:

A. 252 respondents out of 1032 surveys sent out. A 24% response rate (10-33 % response rate considered reliable)

B. Most Preferred project:

PBC (1) - 67

Canoa (2-5) - 121

188/252 (75%) - preferred adding courts at PBC or Canoa

C. Least preferred Project:

no additional courts - 189/252 (75%)

D. Willingness to donate:

only after GVR approves any project - 68%

will not donate - 12%

E. More likely to donate if donation is matched - 70%

F. Respondents who live in GV or moved here because of PB facilities - 40%

The preferred project (more courts at Canoa Ranch) was submitted to GVR as a capital request to be funded by the club.

The board approved submission of the capital request by unanimous consent.

b. GVR Type II Capital Request

The Type II Capital Request submitted to GVR approved via unanimous consent of the Board of Directors will be presented. The capital request is based upon the recommendation of the Financial Planning Committee and supported by the recent member survey regarding possible enhancements to the pickleball facilities.

Request to Submit a Type II Capital Improvement Project Proposal

What is a capital improvement? Equipment, fixtures, buildings, rooms, and other fixed assets that cost \$5,000 or more, with a useful life of greater than one year.

Who can submit a proposal? Any GVR member in good standing.

How do I submit a proposal? First step: Complete this Request to Submit by 4pm on March 15 for consideration. If this initial request is approved, you will be invited to submit a full proposal packet. Email this request to NatalieW@gvrec.org or drop it off at the Administrative Offices (1070 S Calle de las Casitas).

Type II Projects are future and long-term capital improvement projects. They tend to be larger in scope and require significant planning.

Name or Group/Club: GVR Pickleball Club Date: 3/15/24

Briefly describe the project/improvement you plan to propose:

The Pickleball Club (PC) proposes a project that would not require any funding from GVR's Initiatives Reserve for this project. We seek the approval of GVR and the placement of the project on GVR's 2025 Capital Plan. The Club has increased 158% since 2016. Many members have expressed interest in donating and helping to raise funds for a Capital project.

Last month, the Club conducted a survey asking members about their interest in making donations and preference for projects; of 1,032 surveys sent, a statistically significant 252 were received. 179 (71%) ranked 2-5 additional courts at Canoa Ranch as their 1st or 2nd preference. 81% of potential donors would require GVR approval and inclusion in the Capital Plan. These courts at Canoa Ranch (or possibly another location) would allow the Club to better serve new GVR members in signing up for introduction classes and access to courts. Many days, the courts are fully utilized for most of the day and into the evening (East).

Given the tremendous and continuing growth in the popularity of Pickleball, the courts bring new residents to Green Valley and members to GVR. 40% of current members named Pickleball as important in their decision to move to Green Valley.

Contact Name: Patrick Furumoto Phone: 630-842-4546
Email: pfurumoto@gmail.com GVR# 251322

Staff use only:
Date received: Member verified
Approved Denied If denied, reason:
Date the requesting party was sent a proposal packet:

c. Logo Apparel Agreement

The below agreement between the club and Mr & Mrs Pickleball to provide logo apparel was approved via unanimous consent of the Board of Directors. This is the result of a presentation at the last Board Meeting by Mr & Mrs Pickleball to replace our current online apparel provider.

Apparel Sales Agreement

Date: March 12, 2024

BDM Ventures LLC, DBA as Mr. & Ms Pickleball

Client: GVR Pickleball Club

This sales agreement for apparel sales [this "Agreement"] is effective November 1, 2024, between BDM Ventures LLC, DBA as Mr. & Ms Pickleball, 1197 W. Camino Velasquez, Green Valley, Az., 85622 and Green Valley Pickleball Club, PO Box 845, Green Valley, Az. 85622.

BDM Ventures LLC DBA as Mr. & Ms Pickleball, will become the sole supplier of pickleball apparel, shirts, jackets, hats or visors, with the GVR Pickleball Club logo. Mr. & Ms Pickleball will display samples of apparel to be sized, customized and personalized, using the GVR Pickleball Club logo at the Green Valley Market on Wednesdays from 9 - Noon October - March at their booth. The apparel will consist of high-quality material and will be professionally printed.

The turnaround time of orders placed, and delivery shall be seven business days on standard orders, and fourteen days on custom orders. There is a no return policy on orders. Apparel will be priced at fair market prices. Any shipping charges will be the responsibility of the buyer.

In order to sell on the pickleball courts, the supplier is required to complete and obtain approval from GVR of the Temporary Display Request and will be at the invitation of the GVR Pickleball Club.

Mr. & Ms Pickleball agrees to compensate the GVR Pickleball Club with a sum of \$2.00 per shirt or jacket and \$1.00 per hat or visor. This payment will be calculated at the end of each month and a check issued to the GVR Pickleball Club within seven business days.

This contract will be effective November 1, 2024.

This agreement may be terminated by either party with 30 days written notice.

d. St Patrick's Tournament Summary

A summary of the results of the St Patrick's Tournament was presented by Maria Acevedo. It was held March 16 and 17. Had 136 participants.

7. New Business

a. Resignation of Mike Schultz

Mike Schultz has submitted his resignation from the GVR Pickleball Club Board of Directors effective April 1, 2024. The Board thanks him for his time and attention in overseeing the court maintenance.

According to the bylaws of Green Valley Pickleball Club the 2nd highest vote recipient will be offered the open board position.

Motion: Reynolds - For Wes Elder to fill the vacated position of Mike Schultz.

2nd: Schultz

passed unanimously

b. Annual Reports

Annual reports will be presented at the meeting.

Furumoto -

2023-2024 GVR Pickleball Club Annual Reports

Club

Apr, 2023

- Policy manual - Updated 2.5 rating, round robins & coordinator role, member conduct section

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May, 2023

- GV Fire Department personnel attend dink and dine

Jun, 2023

- Change from spring to summer schedule

July, 2023

- 75+ RR began over the summer

Oct, 2023

- Change from summer to fall schedule

Nov, 2023

- 4.0_ Advance play committee formed

Dec, 2023

- Pickleball Plus agreement finalized for club to assume ownership
- Policy Manual Update: DUPR ratings accepted, court scheduling guidelines
- Decision to hold a club only tournament, no to Senior Games

Jan, 2024

- Policy Manual Update: Ratings only allows 1 skill level testing & RAP
- Dance & Dine: 230 attendees, 130 catered dinner
- GVR Capital Request: PBC Shade structure - East of courts 1 & 4
- Byrd Penney Clinic
- GVR Capital Request: PBC 12 tables, 24 chairs, Tuff shed for storage

Feb, 2024

- GVR Annual Reports submitted: 983 members, Assets: \$31,949, 2023 Income \$36,437, Expenses \$26,123, Savings/CDs \$57,202
- Paul May memorial celebration w/wife, daughter, son-in-law
- Pball+ Saturday morning sign up time schedule change implemented

Mar, 2024

- GVR Type II Capital Request: Submitted for additional courts
- Apparel agreement with Mr & Mrs Pickleball finalized
- Held the St Patrick's Tournament for club members
- Facebook Users – 273

As of 3/20/2024

- 1,111 Active Members - 46% men, 54% women (Note: 2/1/2024 - 983)
- New Members: Joined 2023 - 299, Joined 2024 - 107, Total 406
- o Lost Members (Members 2023, did not renew 2024): 187
- Skill Ratings Breakdown
- o 2.0: 18% - 205
- o 2.5: 22% - 243
- o 3.0: 29% - 324
- o 3.5: 18% - 202
- o 4.0: 11% - 123
- o 4.5: 1% - 14

2023 vs 2022 Court Usage Numbers

- Total +7%: PBC 8%, East Ctr 1% Canoa Ranch 14%

Mike Schultz - Court Management

Sept, 2023

- Filled Paul May's position
- Directed the finance committee to invest in CDs

Jan, 2024

- Through experimentation concluded that continuing to use ONIX balls in cold temperatures is warranted

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- Initiated a GVR membership check at East Center and Canoa Ranch courts following complaints
- Provided GVR maintenance with a device to minimize windssock losses

Mar, 2024

- Coordinated with GVR liaison to begin a regular check of all pickleball gates and general maintenance items

Carol Hammerle - 2023-24 Summary GVR Pickleball Player Development:

34 GVR Pickleball class were offered

12 PB 101 classes which includes April

With few exceptions PB 101 had 24 participants

Other classes were PB 201, 202, and PB 301, Pickleball MLP by SNAP, Pickleball Mindset of Winner by

SNAP

GVR Class Attendance:

Pball 101: 244 Pball 201: 64 Pball 202: 47 Pball 301: 27 MLP: 36 SNAP: 83

Developing Skills is a program offered to GVR Pickleball Club members or non-members trying the sport out for the first time. Players are allowed to attend 4 times without a club membership. During the fall and winter months classes are offered Tuesday/Thursday from 1:00-2:30 PM. Developing Skills is primarily to help 2.00 players become 2.5 .

From September 2023 -March 2024 190 players were involved with the program. 56 players tested up to 2.5 Jane Hunt is the coordinator of fall and winter program.

Summer program starts May 7, Tuesday and will run through to Tuesday, October 1, 2024. Peter Fronsee coordinates the summer program.

Player Development Program starts in June 2024 -October 1, 2024. All programs are offered in the morning from 7:00 am-10:00 AM. Marilyn Rambo organizes and coordinates the 2.5-3.0 skill level, Greg Wright coordinates the 3.0-3.5 program and I take care of the 3.5-4.0 program. Last year the 3.0 program required 6 courts the majority of the summer so stations were utilized to meet the demand. The program has been well received so plans are to continue this summer.

Byrd Penney Clinic in January 2024 was a huge success. We offered 4 sessions with 16 players in each session from Monday -Thursday. Everyone's feedback was positive so plans are to bring Byrd back next January 2025. to do a Pro Volley technique clinic.

SRAPPL-Southern Region Arizona Pickleball Players League-There were 2 women's teams competing in SRAPPL this year. A 3.0 women's team, Blazing Paddles and 4.0 women's team, Drop Squad. Both teams were quite successful qualifying for Regional play at Udall Park in Tucson. Winners of the Regional will advance to State Tournament at El Mirage, with the winner of State advancing to Nationals in Hilton Head , South Carolina. I want to thank all the players who helped scrimmage the women's 4.0 team every Friday. They were the reason for our success as a team. Brad Dubuc, Wally Rhodes, Paul Osika, Steve Fernandez, Dave Hendrickson, Dave Maier, Mike Mai, Tess Campfield, Al Skoglund, Shirley Schaller, Kathy Palese, Susan T and Dan Petree.

Please acknowledge and thank individuals who have spent endless hours volunteering time and expertise to help individuals improve as players within the GVR Pickleball Club: Jane Hunt, Bob Seeman, Peter Fronsee, Greg Wright, Marilyn Rambo, Joanie Davis, Pam and Bill Goodrich, Paul Osika, Kelly Bales, GVR Instructors: Jeff Ricciardi, Steve Fernandez, Donna Davis, Bev Cote, and Kathy Palese.

Steve Reynolds - 4.0 Advanced Play Committee

Here's a summary of the Advanced Play Committee's mission & its new programming this season. A motion to form the committee below was passed at the November 9, 2023 board meeting.

Motion: "To form an advanced play committee with the goal of establishing new programming for advanced 4.0 players. The new programming will be offered to 4.0/4.5 players who qualify to play through a selection process to be determined."

57 of the 137 4.0/4.5 club members have qualified to play in this group. Not all players are active, but we've had good turnout for the M-W-TH-S programming sessions.

Mission of the Advanced Play Committee:

- 1) Create advanced play programming including but not limited to: Mens/Womens and Mixed Shuffles, Round Robins, Challenge Courts, Skills & Drills, Ladder and DUPR. Monday- Men's shuffle/round robin/qualifier, Wednesday - mixed drills, Thursday - women's shuffle/round robin/qualifier, Saturday - Mixed doubles round robin.
- 2) Create a qualification process for advanced play programming for men and women through separate round robins requiring players to score 45 points in 5 games. 4.5 players automatically qualify.
- 3) Promote court allocation of the 8 courts between 4.0 programming and advanced play programming during prime time play.
- 4) Create a path from a 4.0 to 4.5 Rating for the 4.0 advanced players through DUPR and/or IPTPA.

Reynolds -

2023-24 Annual Report

December 2023

Scheduling Committee Meeting – presented Draft of updates to Section 5-Court Usage and scheduling to the committee for discussion. Incorporated Committee input.

Financial Planning Committee Meeting (FPC) – began discussions on Capital Request to GVR for court enhancements.

Club Tournaments - spoke with 3 organizations to gather information on the logistics and price of using an outside party to administer an internal tournament for the Club:

DUPR – had 2 conference calls with a DUPR marketing Rep to learn about DUPR and the pros/cons of the GVRPB Club becoming a DUPR Club.

January 2024

Financial Planning Committee (FPC) - spoke with QC PB Club President about their courts expansion to learn from their expansion. Prepared 1 st draft of member Survey regarding members preferences for capital improvements and willingness to donate.

Attended meeting with GVR Foundation to discuss potential donations to club for Courts.

Scheduling Committee - Completed Revisions to Policy Manual Section 5 – Court Usage and Scheduling, presented to Board for approval, passed.

Held of meeting of members to discuss opportunities to join the March 2024 Tournament Committee and open Board positions.

February 2024

Met with GVR to establish an agreed upon process for approval of Reciprocal Play for APPL league games.

Hosted New member orientation meeting.

Financial Planning Committee – met with GVR Foundation to discuss tax implications, fees & accounting associated with donations designated for GVR PB Club.

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March 2024

LOGO Apparel Vendor – conference call with Mr. & Mrs. Pickleball to discuss contract details.

Financial Planning Committee – sent out member Survey, tabulated results.

Tournament Committee - worked with committee members to create a work around for PB+ registration problems

c. Board of Directors Election Results effective 4/1/24 - Lauby

President - Jeff Washburn received 334 votes
Steve Fernandez received 240 votes
Secretary - Julia Cole received 562 votes
Member at Large - Jay Salerno received 404 votes
Wes Elder received 135 votes

Furomoto: Move to accept the results of the election.

2nd: Schultz
passed unanimously

8. Club Board Comments

Schultz - Going to replace all balls at all courts with Selkirk balls to see if they are more cost effective.

9. Committee Comments - none

10. Member Comments

Gift presented to Furumoto in appreciation for his service to the club.

11. Closing Comments - none

12. Next Board Meeting: Thursday, April 11, 2024, 4pm, Madera Vista Center, 440 S Camino Del Portillo

13. Adjourn

Motion to adjourn at 5:32 pm: Campfield
2nd - Reynolds
passed unanimously